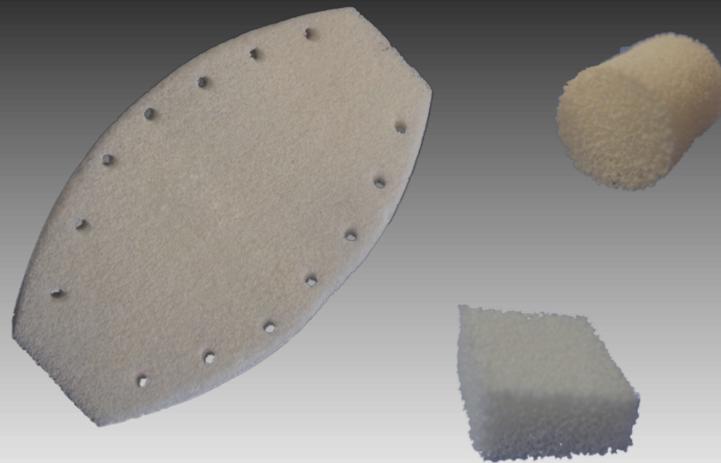




# INVESTORS PRÉSENTATION

## 18-19<sup>th</sup> April 2017



**Smallcap Event**  
One-to-One BtoB Group Meetings Conferences Pitches Round Tables

CONFIDENTIAL



# THE EXCELLENCE OF CERAMICS FOR THE TREATMENT OF BONE INFECTIONS AND BONE METASTASES

CONFIDENTIAL

I.CERAM | Investors Presentation | 18 and 19<sup>th</sup> April 2017



## André KERISIT

- Chairman and Founder of I.CERAM Group
- More than 30 years of experience in the field of orthopedics



## Christophe DURIVAUT

- Chief Financial Officer of I.CERAM Group
- More than 13 years of experience in the field of business planning and fund raising
- Ceramics engineer

# R&D



**Dr Eric DENES, M.D**  
**Infectious Diseases Specialist / Scientific Director**

- Expert referent in antibiotherapy
- Bone and joint infection specialist
- Multidisciplinary team for bone and joint infections
- More than 60 scientific publications
- Member of ESCMID, SPLIF



**G. BARRIERE, PhD**  
Biology



**E. POLI, PhD**  
Chemistry

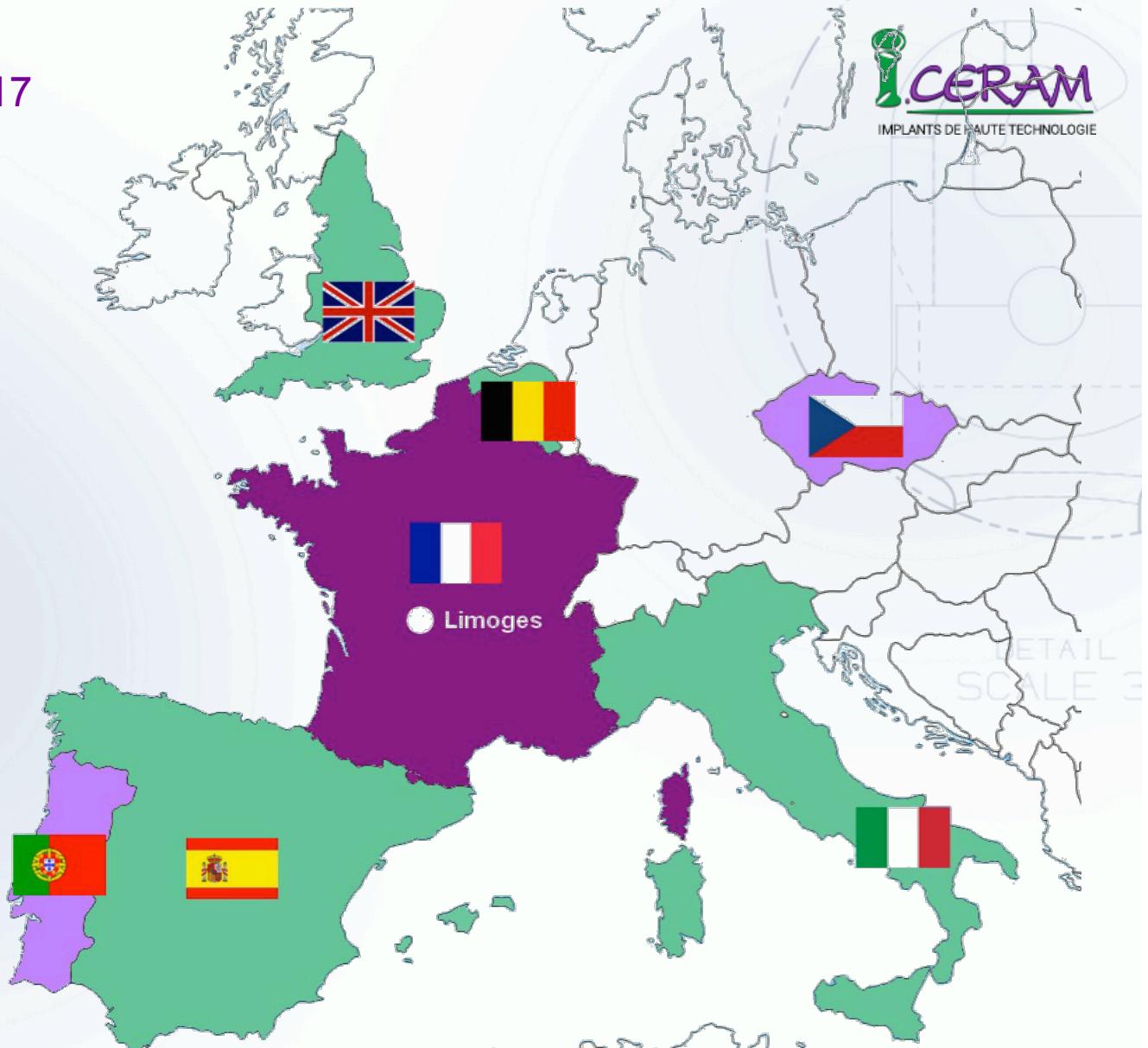


**G. LEVEQUE, PhD**  
Ceramic

## OUR IMPLANTATIONS IN 2017

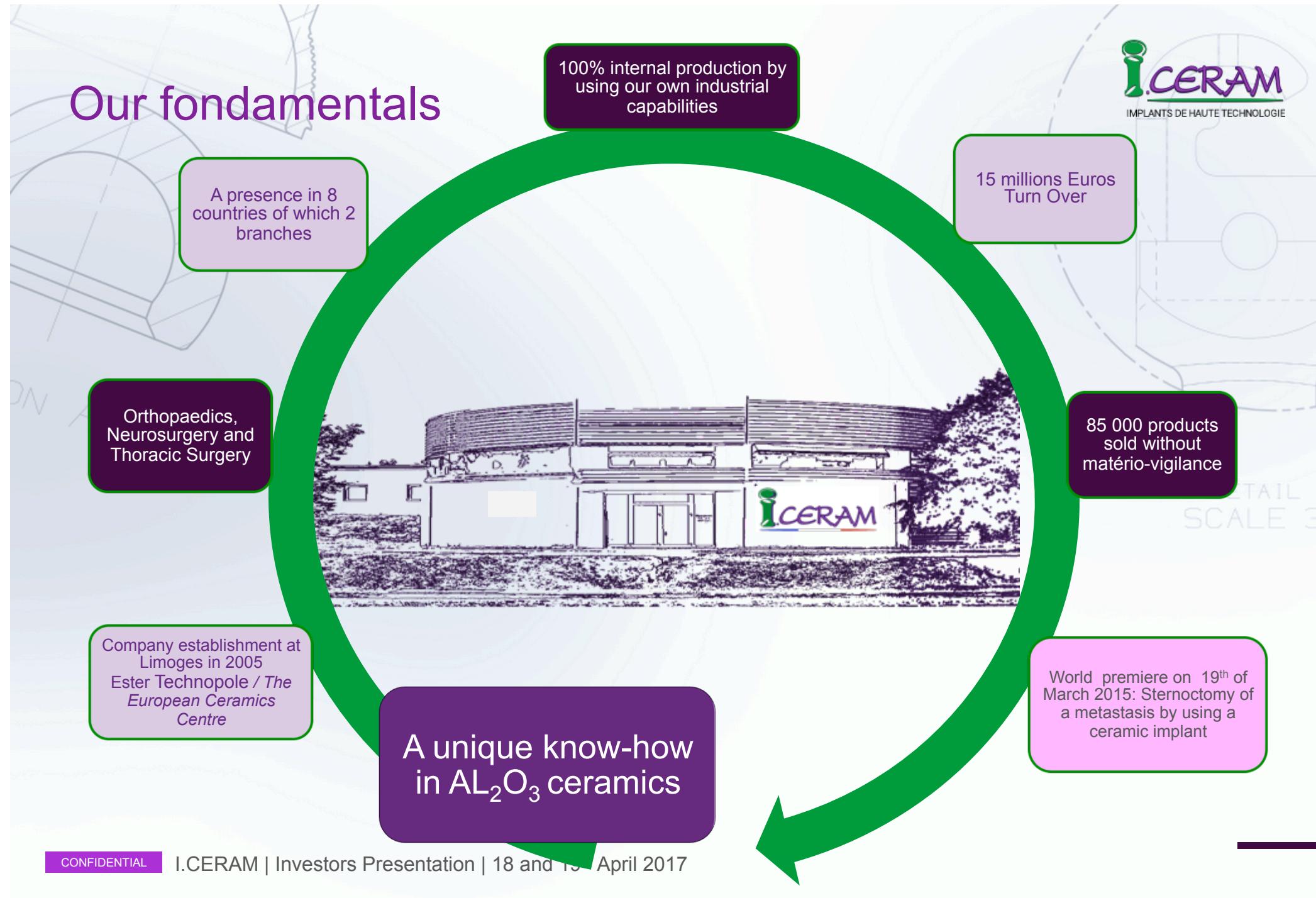


- █ Head Office
- █ Branches
- █ Distributors

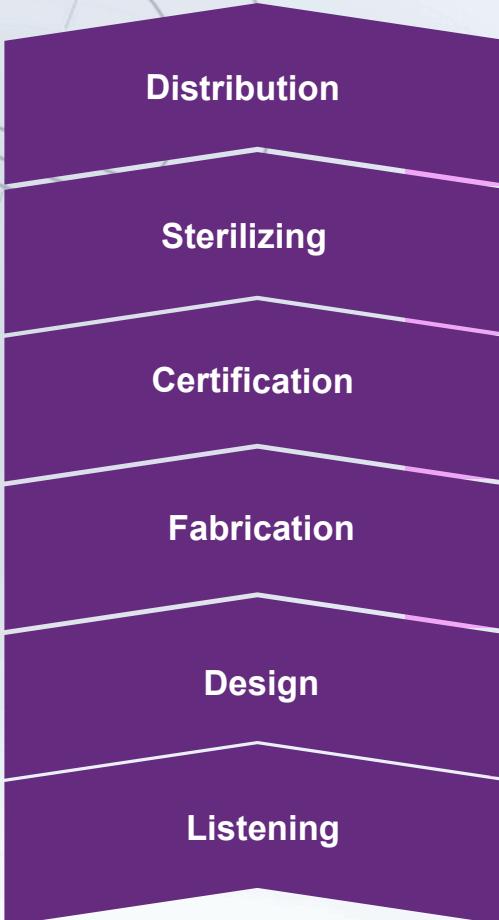


**I.CERAM**  
IMPLANTS DE HAUTE TECHNOLOGIE

# Our fondamentals



# Our internal expertise
















# Continuous Innovation

I.CERAM  
IMPLANTS DE HAUTE TECHNOLOGIE

CERAMIL PATENT  
Bioceramics

AKILE TAP  
PATENT  
Ankle



BIRDIE  
PATENT  
Spine



BIFIX PATENT  
Cephalic Screw  
Patent pending

STERNUM  
PATENT  
Patent pending



2001

2006

2007

2008

2014

2015

ISIS  
PATENT  
Hip



Tn'R PATENT  
Hip



Ceramic + HAP  
Bioceramic

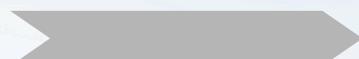


Ceramic + GEL  
PATENT  
In progress

JOINT ARTHROPLASTY

OSTEOSYNTHESIS

POROUS CERAMIC



CONFIDENTIAL

I.CERAM | Investors Presentation | 18 and 19<sup>th</sup> April 2017

# A WORLD CLASS SCIENTIFIC COMMITTEE

Experts from the medical environment

Internationally renown and respected

Grouping of 9 medical specialties

## RESEARCHER

### Genetics

- Dr Frank STURTZ
  - Head, Dept of Biochemistry and Molecular Genetics, Dupuytren Hospital Limoges
  - Founder of Medincell
  - Specialist in therapeutic delivery of gel

### Pharmacy

- Pr Marylène VIANA
  - Galenic pharmacy
  - Faculty of Pharmacy of Limoges
  - Area of expertise: design of pharmaceuticals, provision of active ingredients

### Organic Chemistry

- Pr Vincent SOL
  - Director of the Laboratory of Chemical and Natural substances , EA 1069
  - GDR CNRS 3049: Photoactivable-Photochimiotherapy Pharmaceuticals (PHOTOMED), GDR CNRS/INRA BioMatPro

## PRACTITIONERS

### Orthopedics Surgery

- Dr Fabrice Fiorenza
  - Surgeon, Orthopedics-Traumatology at CHRU Limoges
  - Specialist on surgical treatment of bones tumors

### Dr Daniel SETTON

- Surgeon, Orthopedics-Traumatology
- Former head of CHRU Clinic of Limoges
- Emailleurs -Colombier Clinic of Limoges

### Cardiovascular Surgery

- Dr François BERTIN
  - Thoracic and Vascular Surgeon at CHRU Limoges

### Infectiology

- Dr Eric DENES
  - Hospital practitioner
  - Specialized in infectious and tropical deseases
  - Specialist in antibiotics

### Pharmacology

- Dr Christian WOLOCH
  - Hospital practitioner, Pharm D, PhD Dept of Pharmacology, Toxicology and Pharmacovigilance
  - Centre for Biological and Health Research (CBRS) CHRU Limoges

## EXPERTS

### Animal Health

- Dr Christian MAGE
  - Specialized in animal health
  - Expert in Pharmacy
  - Expertise in AMM approvals (approval of marketing of new pharma products)

### Microbiology

- Dr Tan-sothea OUK
  - Lecturer
  - Biological Engineering Dept of IUT Limousin
  - Areas of expertise: Cell Biology, Microbiology, Analytical Chemistry

# i.ceram : Une solution chirurgicale thérapeutique INNOVANTE

Evolution de la chirurgie : Généralisation de la chirurgie micro-invasive et ambulatoire

1950



1980



1990



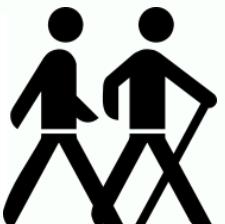
2005



2015



2020



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# I.CERAM : experts IN BIOCERAMICS



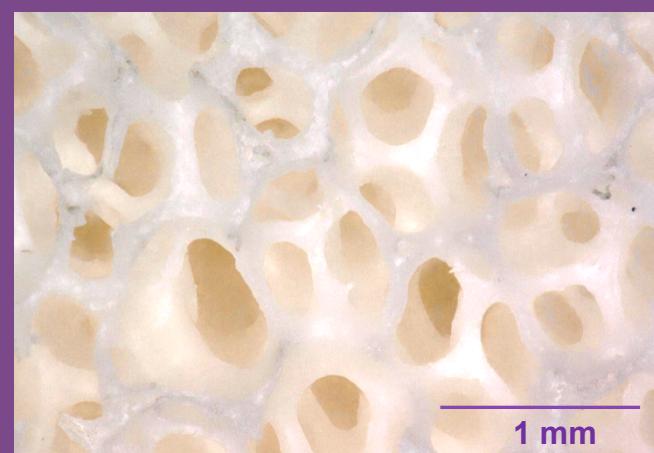
## CERAMIL PRODUCTS' RANGE :

- CERVICAL CAGE
- BLOCKS FOR CERVICAL CORPORECTOMY
- INTERSOMATIC CYLINDRE (CLOWARD TECHNIQUE)
- INCLINED CERVICAL CAGE
- TREPAN CAPS
- LUMBAR CAGE
- TIBIAL OSTEOTOMY WEDGE
- DIEDRAL WEDGE
- CALCANEUM WEDGE

  
**CERAMIL**  
POROUS CELLULAR  
ALUMINA  
 $\text{Al}_2\text{O}_3$



THE RANGE OF POROUS CELLULAR ALUMINA BIOCERAMIC

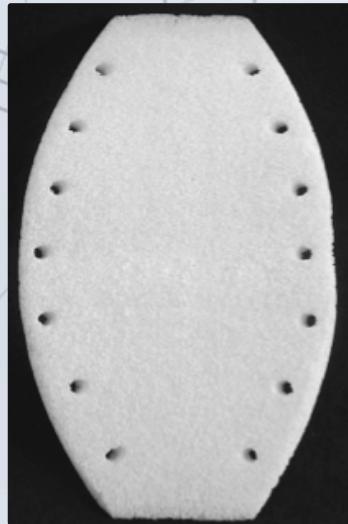


POROSITY OF ALUMINA BIOCERAMICS



HUMAN BONE POROSITY

2015 :The first world PREMIERE  
implantation OF a CERAMIC sternum



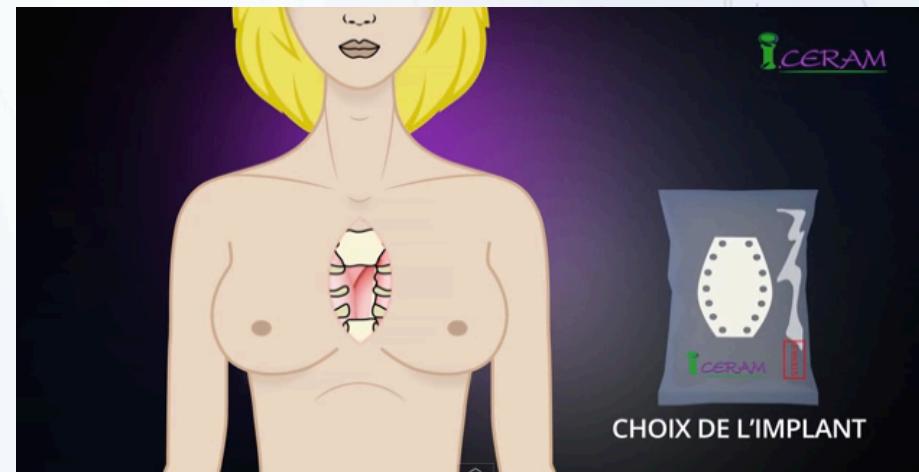
20H DU 23/06/15



MATINALE 24/06/15



MATINALE 25/06/15

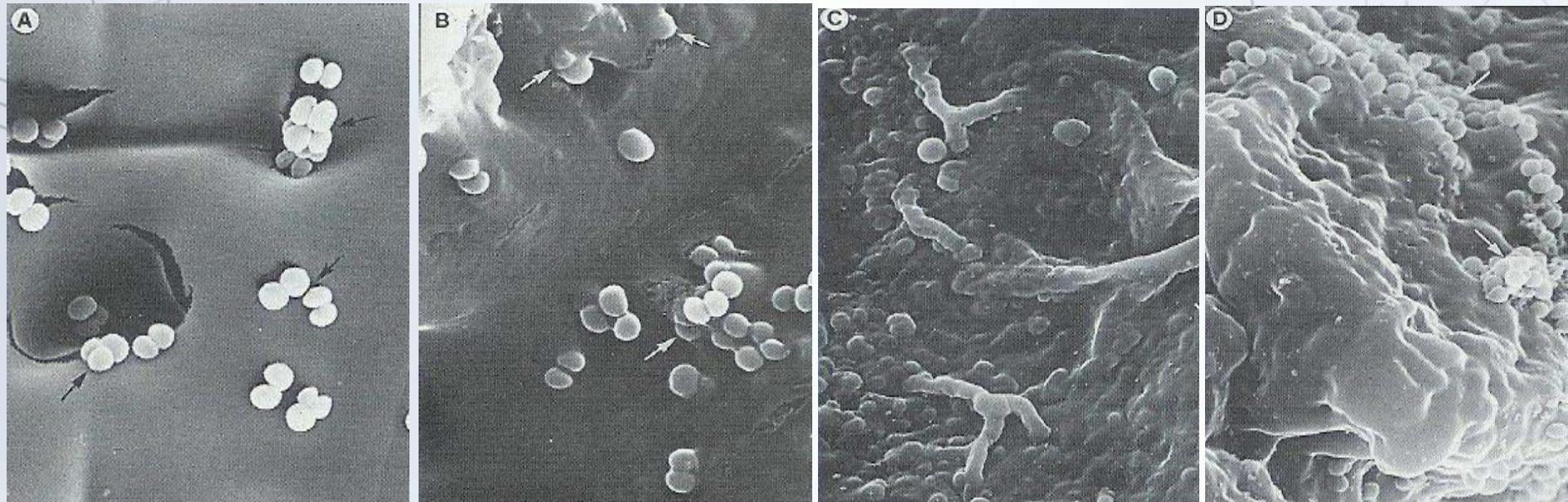


CHU de Limoges – 19 mars 2015 - Opération done by Dr François Bertin



- A LOSS OF THE RISK OF INFECTION,
- A DURABLE BONE INTEGRATION,
- A REDUCTION OF THE TIME OF OPERATION,
- A MECHANICAL RESISTANCE PERFECTLY MANAGED,
- A REGAINED PLASTICITY OF THE THORAX,
- A QUALITY OF LIFE FOR THE PATIENT.

# Material colonisation



H+2  
Adhesion

H+4  
Beginning of  
biofilm formation

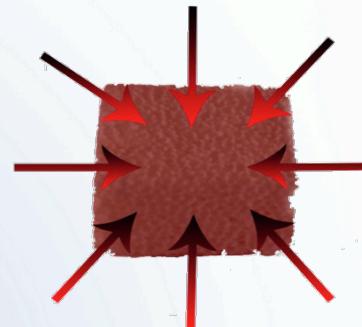
H+8  
Biofilm over all the  
surface

H+24  
Bacteria release

## I.CERAM : Une Rupture thérapeutique sur ce marché

IMPLANT CÉRAMIQUE + ANTI-INFECTIEUX

IMPLANT CÉRAMIQUE

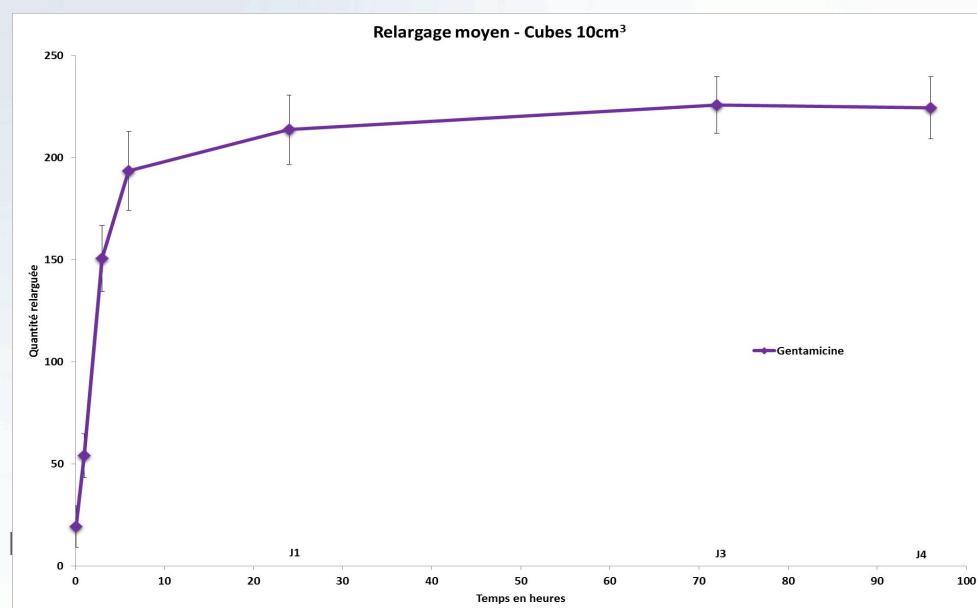
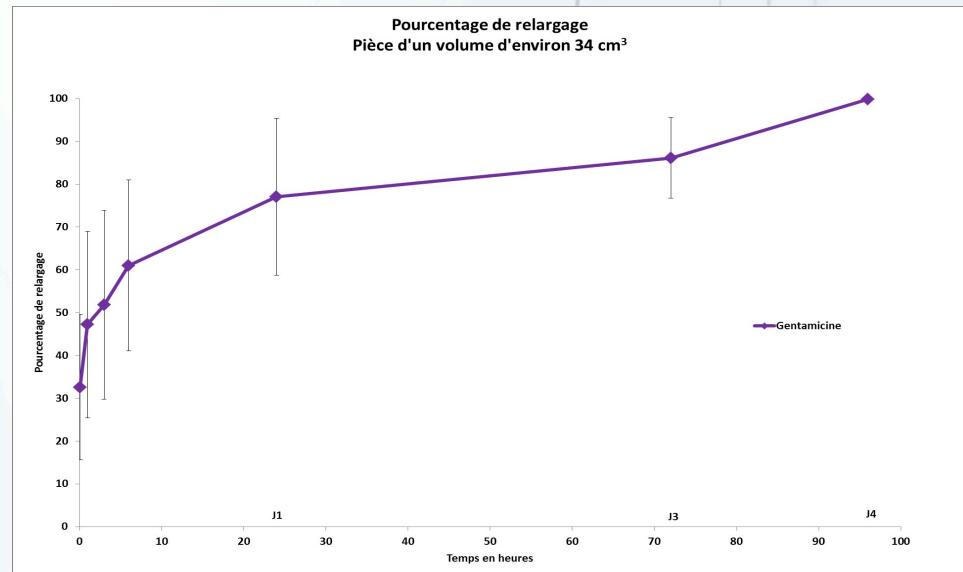
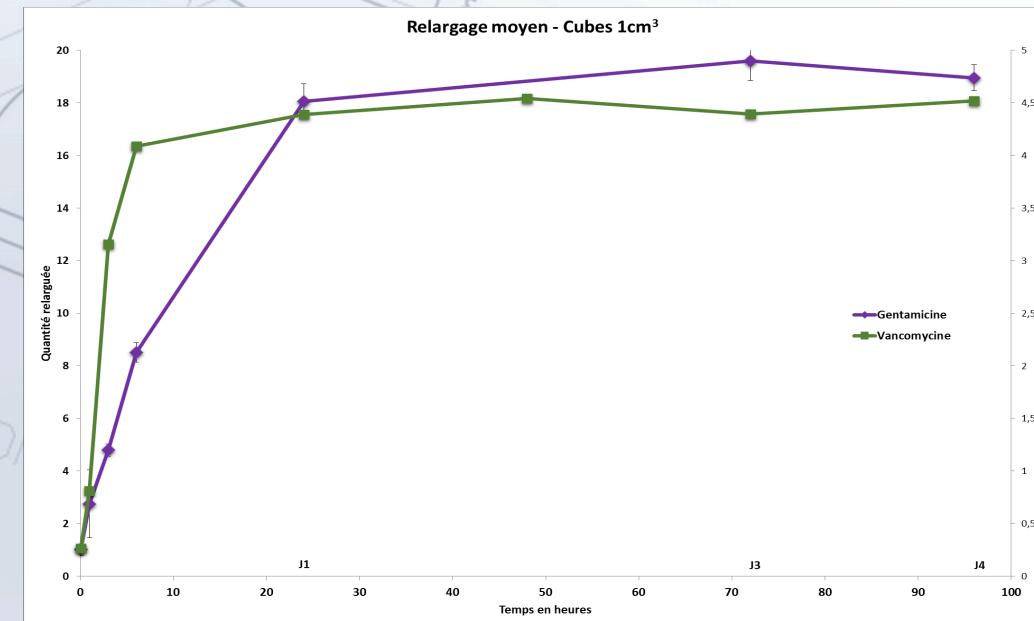


Zone métastasique ou infectée



LE PREMIER IMPLANT OSSEUX ACTIF

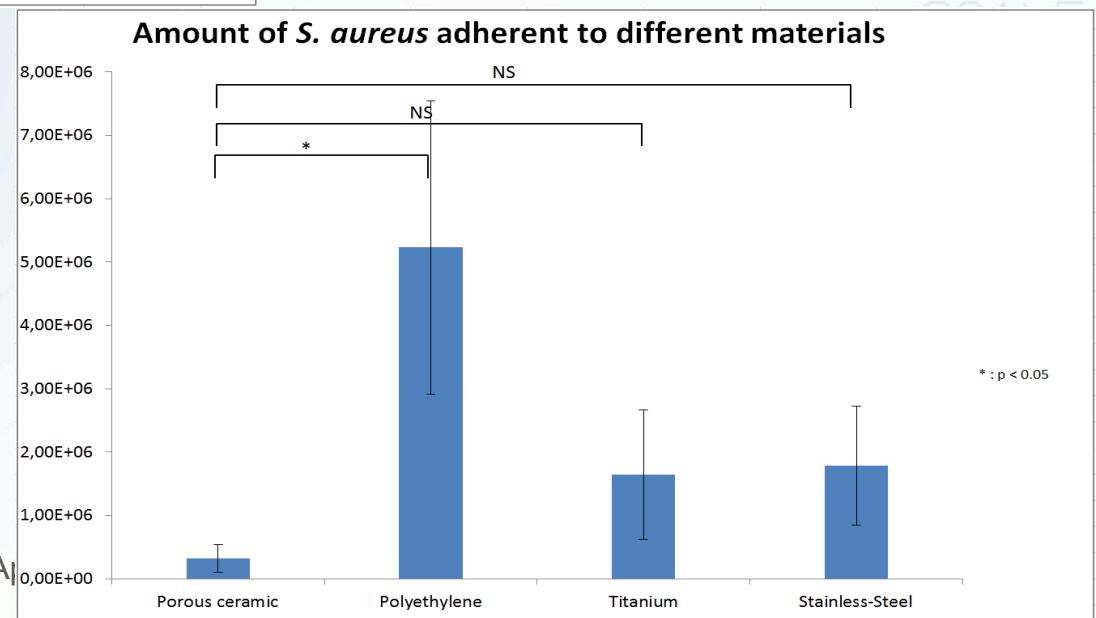
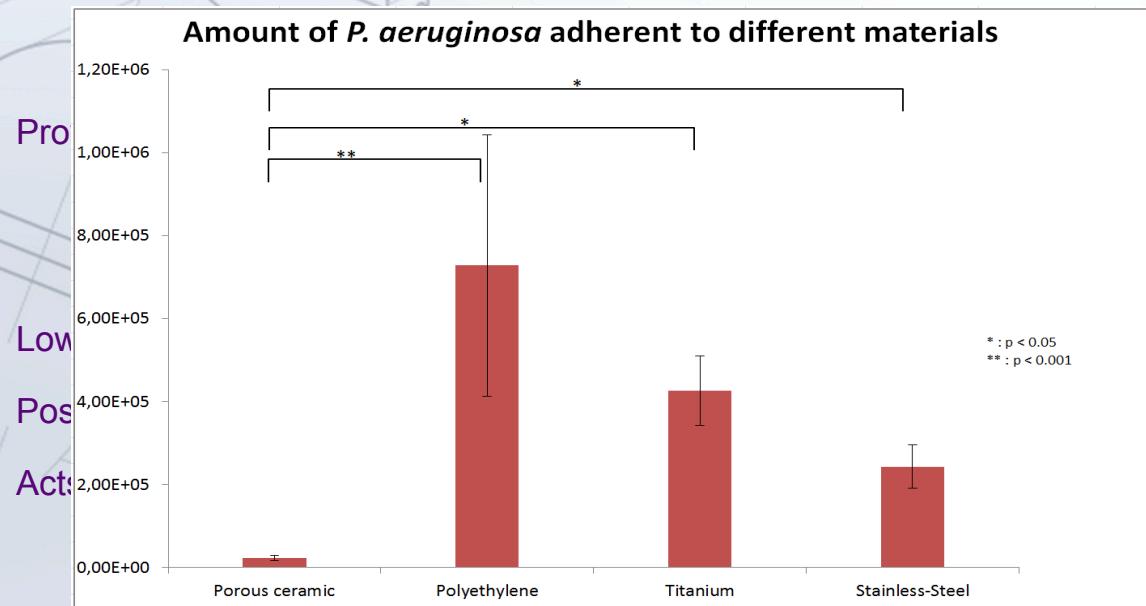
# *In vitro* release



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I.CERAM | Investors

# Contribution of porous ceramic => Surgery



CONFIDENTIAL

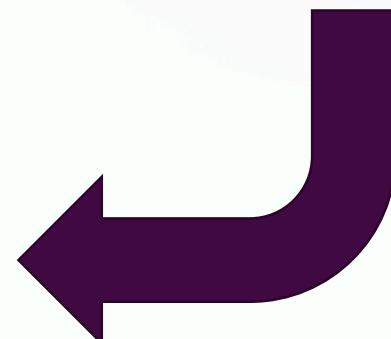
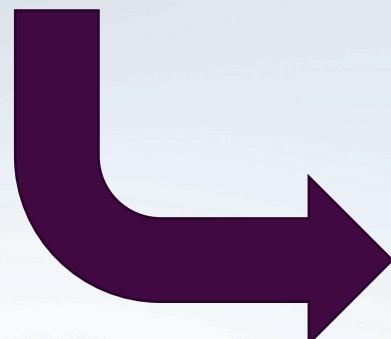
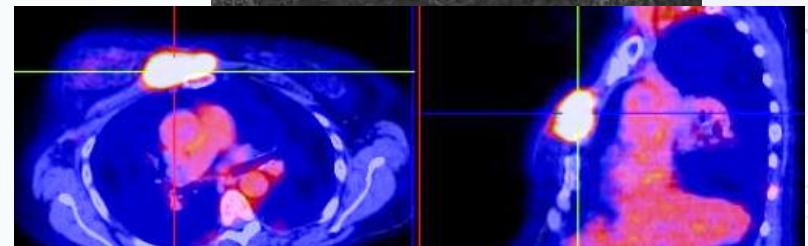
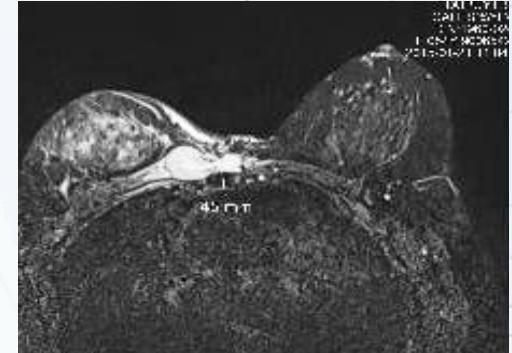
I.CERAM | Investors Presentation | 18 and 19<sup>th</sup> April 2014

# Indications

Infection



Tumor



# *In vivo* release

Preliminary results

## Local dosages

Samples in Redon drains placed above muscle flap (not directly in contact of the sternal prosthesis)

H1 : 1400 mg/L (i.e. 175 times the dose required for an MCI of 1 $\mu$ g/ml)

H24 : 395 mg/L (i.e. 50 times the dose required for an MCI of 1 $\mu$ g/ml)

## Blood samples

No detection of gentamicin from H1 to H48 for 2 patients

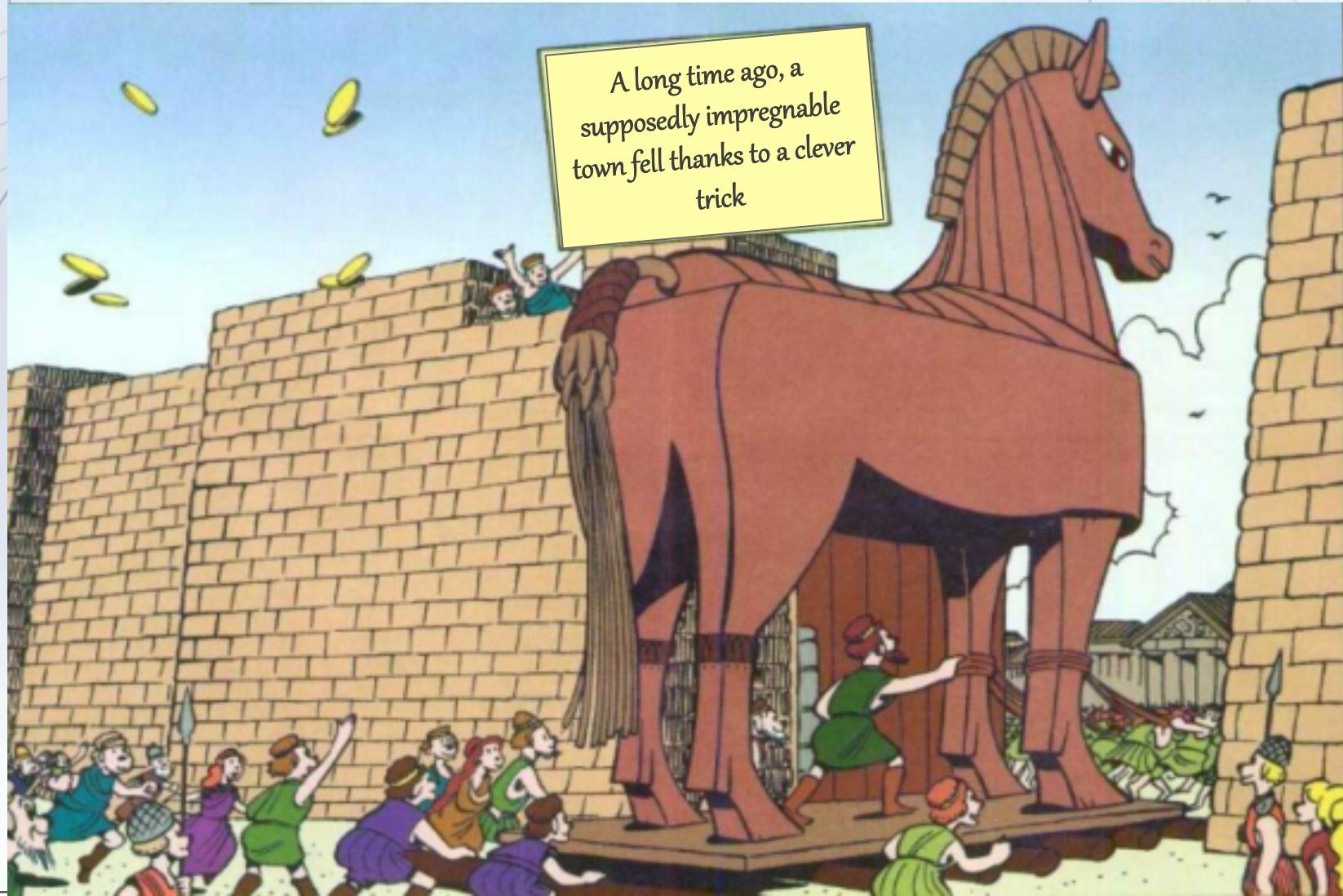
# The seven first implantations OF a CERAMIC sternum

	Sex	Age (years)	Indication	Risk factors	Body mass Index	ASA	Type of surgery	Operation time (Hours)	Complications	Delay to discharge after surgery (Days)	Follow up (Months)
1	F	55,1	Radio-induced sarcoma	Malignancy	22,5	3	Complete replacement	4	None	41	22
2	F	53,9	Breast cancer metastasis & skin localisation following a biopsy	Malignancy, Diabetes mellitus	24,6	3	Complete replacement	6	Hematoma	36	15
3	M	61,5	Sternal disunion after aortic valve replacement	Lung cancer with radiotherapy including sternal area (2007), Diabetes mellitus, Active smoker (55PA), COPB	26,3	4	Complete replacement	4	Surgical site infection without prosthesis infection	132	17
4	F	37,9	Manubrial breast cancer metastasis	Malignancy, Tabac (40PA)	19,3	3	Hemi-sternum replacement	2,5	None	19	10
5	M	68,1	Sternal disunion after coronary bypass and deep sternal wound infection	Diabetes mellitus, obesity, COPB	29,8	3	Complete replacement	4	None	20	7
6	M	77,8	Sternal disunion after coronary bypass and deep sternal wound infection	Diabetes mellitus, obesity, COPB, HTA, Prostate cancer	32,6	3	Complete replacement	2	None	25	3
7	F	41,9	Clavicle and manubrium neoplasia	Malignancy	21,9	3	Hemi-sternum replacement	2	None	5	2

# Nowadays



# Tomorrow

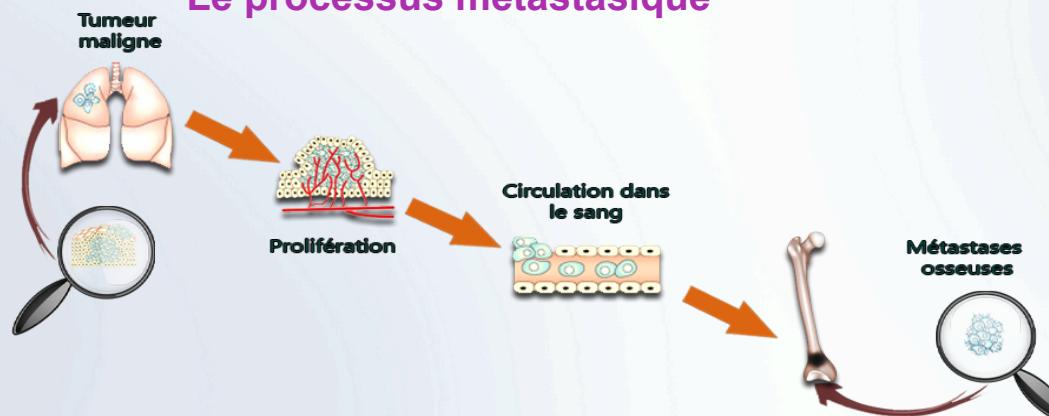


# FUTUR OF PRODUCTS I.CERAM



# 3 – Les METASTASES OSSEUSES

## Le processus métastasique



## Les sites privilégiés des métastases osseuses



Manubrium  
sternal



Omoplates



Vertèbres  
cervicales



Crane



Fémur



Côtes



Bassin



Vertèbres  
lombaires

3%

3%

3%

7%

12%

12%

20%

34%

## STATISTIQUES DES SOCIÉTÉS COTÉES SUR ALTERNEXT

Voici les statistiques des sociétés dans le domaine de l'orthopédie par évolution du cours (rang ICERAM : 1/12):

Nom société	Date introduction	Montant IPO	Cours introduction	Montant total levées	Capitalisation au 12/04/2017	Cours au 12/04/2017	Evolution cours	Ratio Capitalisation sur Montants levés
Iceram	19-déc-2014	2 700 000 €	4.65 €	14 108 000.00 €	37 651 949 €	7.05 €	52%	2.67 €
Vexim	26-avr-2012	11 000 000 €	9.50 €	25 400 000.00 €	95 527 366 €	11.89 €	25%	3.76 €
Medicrea	23-juin-2006	11 600 000 €	6.15 €	35 000 000.00 €	59 522 778 €	5.70 €	-7%	1.70 €
Amplitude	02-juil-2015	106 100 000 €	5.00 €	106 100 000.00 €	139 286 982 €	4.01 €	-20%	1.31 €
Pixium Vision	17-juin-2014	34 500 000 €	8.00 €	50 400 000.00 €	67 290 112 €	5.90 €	-26%	1.34 €
Spineguard	23-avr-2013	8 100 000 €	7.29 €	33 600 000.00 €	23 244 346 €	4.20 €	-42%	0.69 €
Bone therapeutics	06-févr-2015	32 200 000 €	16.00 €	98 650 000.00 €	46 587 661 €	7.40 €	-54%	0.47 €
Safe Orthopedics	06-févr-2015	9 600 000 €	2.55 €	23 200 000.00 €	19 170 079 €	1.40 €	-45%	0.83 €
Spineway	13-févr-2013	4 900 000 €	7.47 €	4 900 000.00 €	10 873 556 €	2.93 €	-61%	2.22 €
Crossject	20-févr-2014	17 400 000 €	10.50 €	44 400 000.00 €	55 093 846 €	5.19 €	-51%	1.24 €
Stentys	22-oct-2010	23 000 000 €	12.00 €	95 300 000.00 €	43 623 701 €	2.47 €	-79%	0.46 €
Implanet	25-nov-2013	14 100 000 €	7.00 €	83 700 000.00 €	10 062 000 €	0.78 €	-89%	0.12 €

# LES DONNÉES BOURSIÈRES D'ICERAM

## Identification:

**ISIN:** FR0011511971

**Mémo:** ALICR

**Nombre de titres :** 5 340 702

**Secteur d'activité :** Technologies médicales

**Indice principal :** Alternext All-Share

**Marché :** Alternext

**Place de cotation :** Euronext Paris (France)

**Eligibilité PEA :** Oui

**Eligibilité PEA PME :** Oui

## Actionnariat:

### **•Investissement et Développement :**

55,92%

**•Flottant :** 33,99%

**•Investisseurs privés :** 9,51%

**•Autocontrôle :** 0,38%

**Cours au 12/04/17: 7,05 €**

## Calendrier des actions :



# STATISTIQUES DES SOCIÉTÉS COTÉES SUR ALTERNEXT

Voici les statistiques des sociétés dans le domaine de l'orthopédie par montant levés (rang ICERAM : 11/12):

Nom société	Date introduction	Montant IPO	Cours introduction	Montant total levées	Capitalisation au 12/04/2016	Cours au 12/04/2016	Evolution cours	Ratio Capitalisation sur Montants levés
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IMPLANTS DE HAUTE TECHNOLOGIE

THANK YOU FOR YOUR ATTENTION

<http://www.iceram.fr/>

CONFIDENTIEL

I.CERAM est présent :

